

# Oppenheimer 32<sup>nd</sup> Annual Healthcare Conference March 15, 2022

CHS Community
Health Systems

#### **Disclaimer Statement**



This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995 that involve risk and uncertainties. All statements in this presentation other than statements of historical fact, including statements regarding projections, expected operating results, and other events that depend upon or refer to future events or conditions or that include words such as "expects," "anticipates," "intends," "plans," "believes," "estimates," "thinks," and similar expressions, are forward-looking statements. Although the Company believes that these forward-looking statements are based on reasonable assumptions, these assumptions are inherently subject to significant economic and competitive uncertainties and contingencies, which are difficult or impossible to predict accurately and may be beyond the control of the Company. Accordingly, the Company cannot give any assurance that its expectations will in fact occur and cautions that actual results may differ materially from those in the forward-looking statements. A number of factors could affect the future results of the Company or the healthcare industry generally and could cause the Company's expected results to differ materially from those expressed in this presentation. These factors include, among other things: developments related to COVID-19, including, without limitation, related to the length and severity of the pandemic; the volume of canceled or rescheduled procedures; the volume of COVID-19 patients cared for across our health systems; the timing, availability and acceptance of effective medical treatments, vaccines (including additional dosages of vaccines) and tests; the spread of potentially more contagious and/or virulent forms of the virus, including variants of the virus for which currently available vaccines, treatments and tests may not be effective or authorized; measures we are taking to respond to the COVID-19 pandemic; the impact of government actions on us, including with respect to vaccine mandates, testing requirements, travel restrictions and other virus containment measures; changes in net revenue due to patient volumes, payor mix and evolving macroeconomic conditions; inflationary conditions and increased expenses related to labor, supply chain, capital and other expenditures; workforce disruptions; and supply shortages and disruptions; uncertainty regarding the implementation of the CARES Act, the Paycheck Protection Program and Health Care Enhancement Act (the PPPHCE Act), the Consolidated Appropriations Act, 2021 (the CAA), the American Rescue Plan Act of 2021 (the ARPA) and any other future stimulus measures related to COVID-19, including the magnitude and timing of any future payments or benefits we may receive or realize thereunder; general economic and business conditions, both nationally and in the regions in which we operate, including economic and business conditions resulting from the COVID-19 pandemic; the impact of current or future federal and state health reform initiatives, including the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (the "Affordable Care Act"), and the potential for changes to the Affordable Care Act, its implementation or its interpretation (including through executive orders and court challenges); the extent to and manner in which states support increases, decreases or changes in Medicaid programs, implement health insurance exchanges or alter the provision of healthcare to state residents through legislation, regulation or otherwise; the future and long-term viability of health insurance exchanges and potential changes to the beneficiary enrollment process; risks associated with our substantial indebtedness, leverage and debt service obligations, including our ability to refinance such indebtedness on acceptable terms or to incur additional indebtedness, and our ability to remain in compliance with debt covenants; demographic changes; changes in, or the failure to comply with, federal, state or local laws or governmental regulations affecting our business, including any such laws or governmental regulations which are adopted in connection with the COVID-19 pandemic: potential adverse impact of known and unknown legal, regulatory and governmental proceedings and other loss contingencies, including governmental investigations and audits, and federal and state false claims act litigation; our ability, where appropriate, to enter into and maintain provider arrangements with payors and the terms of these arrangements, which may be further affected by the increasing consolidation of health insurers and managed care companies and vertical integration efforts involving payors and healthcare providers; changes in, or the failure to comply with, contract terms with payors and changes in reimbursement policies or rates paid by federal or state healthcare programs or commercial payors; any security breaches, loss of data, actual or perceived failures to comply with legal requirements governing the privacy and security of health information or other regulated, sensitive or confidential information, or legal requirements regarding data privacy or data protection, and other cybersecurity incidents; any potential impairments in the carrying value of goodwill, other intangible assets, or other long-lived assets, or changes in the useful lives of other intangible assets; changes in inpatient or outpatient Medicare and Medicaid payment levels and methodologies; the effects related to the implementation of the sequestration spending reductions pursuant to both the Budget Control Act of 2011 and the Pay-As-You-Go Act of 2010 and the potential for future deficit reduction legislation; increases in the amount and risk of collectability of patient accounts receivable, including decreases in collectability which may result from, among other things, self-pay growth and difficulties in recovering payments for which patients are responsible, including co-pays and deductibles; the efforts of insurers, healthcare providers, large employer groups and others to contain healthcare costs, including the trend toward value-based purchasing; the impact of competitive labor market conditions and the shortage of experienced nurses, including in connection with our ability to hire and retain qualified nurses, physicians, other medical personnel and key management, and increased labor expenses as a result of such competitive labor market conditions, inflation and competition for such positions; any failure to obtain medical supplies or pharmaceuticals at favorable prices; liabilities and other claims asserted against us, including self-insured malpractice claims; competition; trends toward treatment of patients in less acute or specialty healthcare settings, including ambulatory surgery centers or specialty hospitals or via telehealth; changes in medical or other technology; changes in U.S. GAAP; the availability and terms of capital to fund any additional acquisitions or replacement facilities or other capital expenditures; our ability to successfully make acquisitions or complete divestitures, our ability to complete any such acquisitions or divestitures on desired terms or at all, the timing of the completion of any such acquisitions or divestitures, and our ability to realize the intended benefits from any such acquisitions or divestitures; the impact that changes in our relationships with joint venture or syndication partners could have on effectively operating our hospitals or ancillary services or in advancing strategic opportunities; our ability to successfully integrate any acquired hospitals, or to recognize expected synergies from acquisitions; the impact of seasonal severe weather conditions and climate change, as well as the timing and amount of insurance recoveries in relation to severe weather events; our ability to obtain adequate levels of insurance, including general liability, professional liability, and directors and officers liability insurance; timeliness of reimbursement payments received under government programs; effects related to pandemics, epidemics, or outbreaks of infectious diseases, including the novel coronavirus causing the disease known as COVID-19; the impact of cybersecurity threats, cyber-attacks or security breaches; any failure to comply with our obligations under license or technology agreements; challenging economic conditions in certain non-urban communities in which we operate; any developments with respect to the final auditing and reporting requirements of, or other adverse developments with respect to, the Corporate Integrity Agreement to which we are subject; the concentration of our revenue in a small number of states; our ability to realize anticipated cost savings and other benefits from our current strategic and operational cost savings initiatives; any changes in or interpretations of income tax laws and regulations; and the risk factors set forth in our other filings with the Securities and Exchange Commission, including our Current Report on Form 8-K filed on January 20. 2022 (with risk factor disclosure included in Exhibit 99.1 thereto).

The consolidated operating results for the three months and year ended December 31, 2021, are not necessarily indicative of the results that may be experienced for any future periods. The Company cautions that the projections for calendar year 2022 set forth in this presentation are given as of the date hereof based on currently available information. The Company undertakes no obligation to revise or update any forward-looking statements, or to make any other forward-looking statements, whether as a result of new information, future events or otherwise.

## **COMPANY OVERVIEW**



#### **CHS** at a Glance



#### **By The Numbers**

**48** Markets

**16** States

**450K**Annual Admissions

**~\$12B**Revenue

- One of the largest publicly-traded healthcare providers in the U.S.
- Owns and operates acute care hospitals and outpatient facilities
- Majority of hospitals located in regional networks or in close proximity to one or more CHS hospitals
- 90% of hospitals in markets with CSA population >50,000
- Strategic focus on faster growing states and markets

Data as of the year ended December 31, 2021.

#### Sites of Care Across the Continuum



83

Acute Care Hospitals 42

Ambulatory
Surgery
Centers

**17** 

Freestanding Emergency Departments 60+

Urgent Care
Walk-In
Retail Clinics

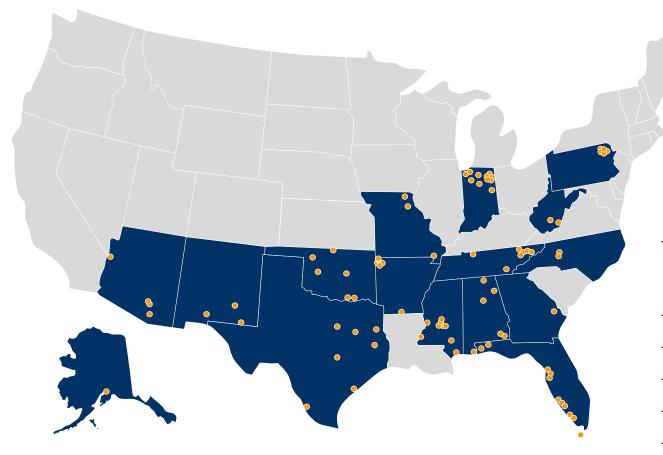
600+

Physician Practice Locations

More than 1,000 sites of care provide scale and breadth across the Company's markets.

# **A Stronger Portfolio**





~52% of Net Revenue is Outpatient

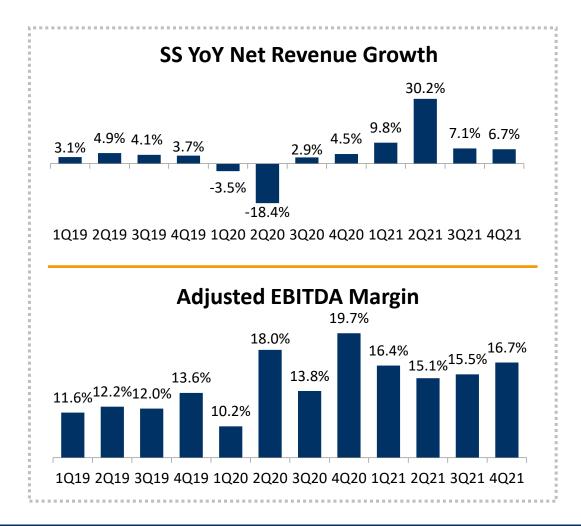
#### **TOP 5 STATES**

	Hospitals	% of Net Revenue
Indiana	11	16%
Alabama	6	13%
Florida	11	12%
Texas	7	11%
Tennessee	7	7%
TOTAL TOP 5		59%

Successfully transitioned the portfolio to larger population, higher growth markets with a well distributed and balanced revenue base.

# **Navigating Through COVID**





#### **CHS Priorities**

#### **Safety First**

- Patients, Staff, & Providers

#### **Leverage Existing Investments**

- Tele-Health
- Transfer Center
- Supply Chain

Adaptive & Responsible Expense and Operations Management

Consistent recovery through 4Q21.

### FINANCIAL PERFORMANCE



### **Recent Accomplishments**



- 1 Core portfolio of hospitals well-positioned to drive EBITDA growth
  - Investing in transfer center, new access points, and other strategic initiatives to grow core markets
  - Strategic capital investments advancing competitive position
  - Completed announced portfolio rationalization program
- 2 Implementing key operational improvements
  - Net revenue enhancements
  - Leveraging Shared Service Center model to reduce administrative costs
  - Strategic contracting with suppliers and service providers
- 3 Ongoing balance sheet management and deleveraging

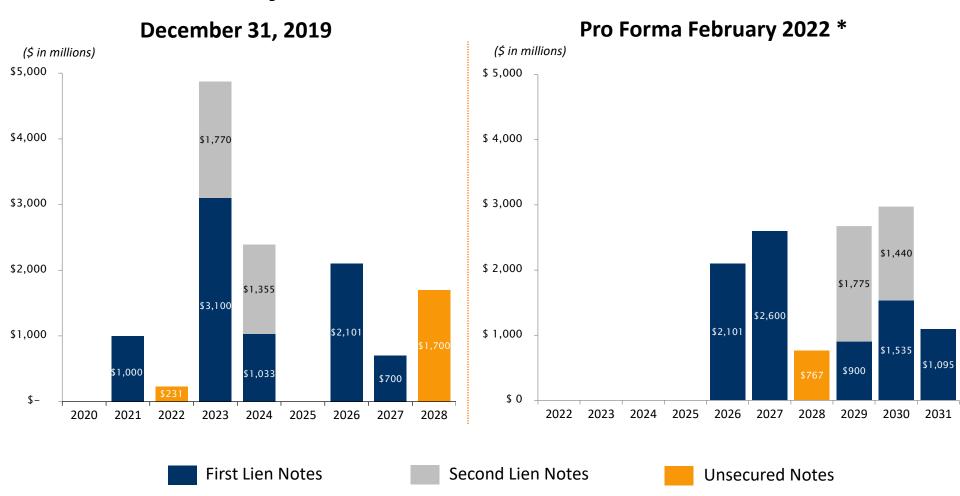
Since January 2020 notes offering:

- Over 2.0x reduction in total leverage
- Reduced indebtedness by ~\$1.3 billion
- Reduced annual cash interest expense by ~\$230 million

CHS has strengthened its foundation for future profitability and growth.

### **Debt Maturity Profile**





Note: Debt maturity profile does not include \$1 billion ABL Facility.

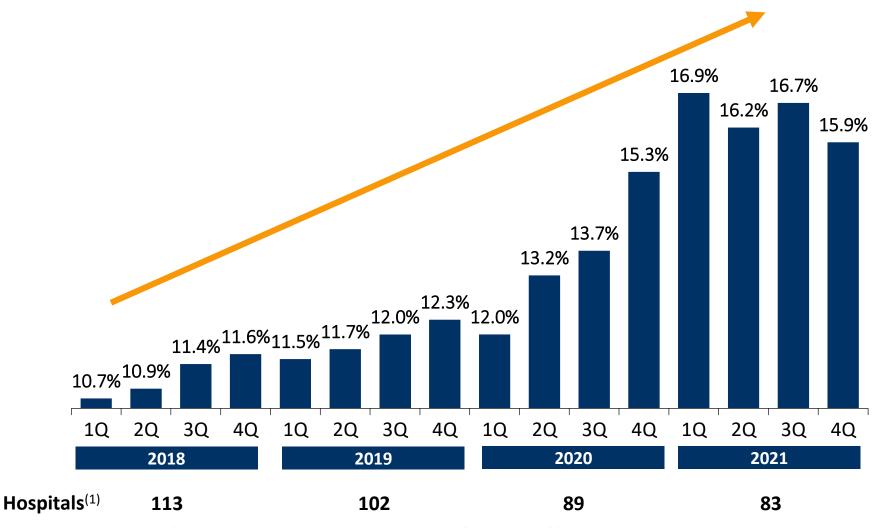
Through capital market transactions, the company has significantly extended debt maturities and lowered annual cash interest.

<sup>\*</sup> Pro Forma February 2022 maturity profile reflects the extension of \$1.5 billion of First Lien Notes due 2025 to 2030, which was completed in February of 2022.

#### **Adjusted EBITDA Margin Expansion**



Rolling 12 Months - Adjusted EBITDA Margin



Note: Adjusted EBITDA for 2020 and 2021 were impacted by the recognition of pandemic relief funds.

(1) Represents number of hospitals at year end for each period.

#### Near-Term & Medium-Term Financial Goals CHS Community Health Systems



	Near-Term Within 2 Years	Medium-Term Within 4 Years
Net Revenue Growth	Mid-Single Digit	Mid-Single Digit
Adjusted EBITDA Margin	15%+	16%+
Annual Free Cash Flow	Positive	Positive
Financial Leverage (Net Debt / EBITDA)	Below 6x	Below 5x

Beyond the Medium-Term goals, focused on further increasing EBITDA margin and free cash flow as well as further reducing financial leverage.

# APPENDIX: Other Financial Information



### **Unaudited Supplemental Information**



EBITDA is a non-GAAP financial measure which consists of net income attributable to Community Health Systems, Inc. before interest, income taxes, and depreciation and amortization. Adjusted EBITDA, also a non-GAAP financial measure, is EBITDA adjusted to add back net income attributable to noncontrolling interests and to exclude loss (gain) from early extinguishment of debt, impairment and (gain) loss on sale of businesses, gain on sale of equity interests in Macon Healthcare, LLC, (income) expense related to government and other legal settlements and related costs, expense incurred in the fourth quarter of 2020 related to the settlement of certain professional liability claims for which the third-party insurers' obligation to insure the Company against the underlying loss was being litigated along with income during the fourth quarter of 2021 associated with the settlement of such litigation for the recovery of amounts covered by such thirdparty insurance policies, expense related to employee termination benefits and other restructuring charges, expense from settlement and fair value adjustments on the contingent value right agreement liability related to the HMA legal proceedings and related legal expenses, the impact of changes in estimate to increase the professional liability claims accrual recorded during the second quarter of 2019 (which estimate was further revised in the third quarter of 2019 based on updated actuarial analysis) with respect to claims incurred in 2016 and prior years, and expense related to the valuation allowance recorded in the second guarter of 2019 to reserve the outstanding balance of a promissory note received from the buyer in connection with the sale of two of the Company's hospitals in 2017, as well as income from a reduction of the valuation allowance on the outstanding balance of a promissory note from the buyer of another hospital. As previously disclosed, during the three months ended December 31, 2020, the Company incurred expenses in the amount of approximately \$50 million related to the settlement of a professional liability claim for which the Company's third-party insurer's obligation to provide coverage to the Company in connection with the underlying loss was being litigated. Moreover, during the three months ended December 31, 2021, as referenced above, the Company recognized income in the amount of approximately \$19 million, net of related legal fees, from the settlement of the aforementioned litigation with third-party insurers. The Company has included this adjustment in the calculation of Adjusted EBITDA during the year ended December 31, 2021 because the Company believes the income associated with such settlement is not reflective of the Company's underlying results of operations in light of the intended purpose of Adjusted EBITDA in assessing the Company's operational performance and comparing the Company's performance between periods. The Company has from time to time sold noncontrolling interests in certain of its subsidiaries or acquired subsidiaries with existing noncontrolling interest ownership positions. The Company believes that it is useful to present Adjusted EBITDA because it adds back the portion of EBITDA attributable to these third-party interests. The Company reports Adjusted EBITDA as a measure of financial performance. Adjusted EBITDA is a key measure used by management to assess the operating performance of the Company's hospital operations and to make decisions on the allocation of resources. Adjusted EBITDA is also used to evaluate the performance of the Company's executive management team and is one of the primary metrics used in connection with determining short-term cash incentive compensation and the achievement of vesting criteria with respect to performancebased equity awards. In addition, management utilizes Adjusted EBITDA in assessing the Company's consolidated results of operations and operational performance and in comparing the Company's results of operations between periods. The Company believes it is useful to provide investors and other users of the Company's financial statements this performance measure to align with how management assesses the Company's results of operations. Adjusted EBITDA also is comparable to a similar metric called Consolidated EBITDA, as defined in the Company's asset-based loan facility (the "ABL Facility") and the Company's existing note indentures, which is a key component in the determination of the Company's compliance with certain covenants under the ABL Facility and such note indentures (including the Company's ability to service debt and incur capital expenditures), and is used to determine the interest rate and commitment fee payable under the ABL Facility (although Adjusted EBITDA does not include all of the adjustments described in the ABL Facility). Adjusted EBITDA includes the Adjusted EBITDA attributable to hospitals that were divested during the course of such year, but in each case solely to the extent relating to the period prior to the consummation of the applicable divestiture.

Adjusted EBITDA is not a measurement of financial performance under U.S. GAAP. It should not be considered in isolation or as a substitute for net income, operating income, or any other performance measure calculated in accordance with U.S. GAAP. The items excluded from Adjusted EBITDA are significant components in understanding and evaluating financial performance. The Company believes such adjustments are appropriate as the magnitude and frequency of such items can vary significantly and are not related to the assessment of normal operating performance. Additionally, this calculation of Adjusted EBITDA may not be comparable to similarly titled measures disclosed by other companies.

### **Unaudited Supplemental Information**



The following table reflects the reconciliation of Adjusted EBITDA, as defined, to net income attributable to Community Health Systems, Inc. stockholders as derived directly from the condensed consolidated financial statements (in millions):

		lonths Ended ember 31,		Year Ended December 31,				
	2021	2020	2021	2020				
Net income attributable to Community Health Systems, Inc. stockholders	\$ 17	8 \$ 31	1 \$ 230	\$ 511				
Adjustments:								
(Benefit from) provision for income taxes	(2	2) 3	7 131	(185)				
Depreciation and amortization	13	1 13	4 540	558				
Net income attributable to noncontrolling interests	4	5 4	1 138	96				
Interest expense, net	22	0 25	2 885	1,031				
Loss (gain) from early extinguishment of debt		- (20	7) 79	(317)				
Impairment and (gain) loss on sale of businesses, net		- (:	1) 24	48				
Expense from government and other legal settlements and related costs		- (4	4) -	-				
(Income) expense from the settlement of professional liability claims for which the third-party insurers' obligation to insure the Company								
for the underlying loss has been settled	(19	9) 5	0 (19)	50				
Expense from settlement and legal expenses related to cases covered by the CVR		-		2				
Expense related to employee termination benefits and other restructuring charges		-	1 -	15				
Gain on sale of equity investments in Macon Healthcare, LLC	(1	3)	- (39)	-				
Adjusted EBITDA	\$ 540	\$ 614	\$ 1,969	\$ 1,809				

# **Diluted EPS – Excluding Adjustments**



		onths Ended mber 31,		Ended mber 31,
	2021	2020	2021	2020
Net income per share (diluted), as reported	\$ 1.34	\$ 2.57	\$ 1.76	\$ 4.39
Adjustments:				
Loss (gain) from early extinguishment of debt	-	(2.11)	0.89	(3.02)
Impairment and (gain) loss on sale of businesses, net	-	0.18	0.15	0.69
Expense from government and other legal settlements and related costs	-	(0.02)	-	-
Expense (income)from the settlement of professional liability claims for which the third-party insurers' obligation to insure the Company for the underlying loss has been settled	(0.11)	0.32	(0.11)	0.33
Expense from settlement and legal expenses related to cases covered by the CVR	-	-	-	0.01
Expense related to employee termination benefits and other restructuring charges	-	-	-	0.11
Change in tax valuation allowance	-	-	-	(2.06)
Gain on sale of equity interests in Macon Healthcare, LLC	(0.08)	-	(0.24)	-
Net income per share (diluted), excluding adjustments	\$ 1.15	\$ 0.96	\$ 2.45	\$ 0.45

(Total per share amounts may not add due to rounding)

# **Unaudited Supplemental Information**



The following table reflects the reconciliation of Adjusted EBITDA, as defined, to net (loss) income attributable to Community Health Systems, Inc. stockholders as derived directly from the condensed consolidated financial statements (in millions):

	2017				2018			2019				2020				2021				
	Q	1 Q2	. Q	3 Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net (loss) income attributable to Community Health Systems, Inc. stockholders	\$ (199)	\$ (137)	\$ (110)	\$ (2,013)	\$ (25)	\$ (110)	\$ (325)	\$ (328)	\$ (118)	\$ (167) \$	(17)	\$ (373)	\$ 18	\$ 70 \$	\$ 112	\$ 311	\$ (64) \$	6	\$ 111	\$ 178
Adjustments:																				
Provision for (benefit from) income taxes	-	(15)	(59)	(375)	(7)	(38)	104	(70)	7	(3)	(74)	231	(183)	(58)	20	37	69	54	10	(2)
Depreciation and amortization	236	223	206	196	181	177	173	169	153	153	151	152	144	141	139	134	138	133	137	131
Net income attributable to noncontrolling interests	22	15	20	6	19	19	17	29	17	21	19	27	16	23	16	41	29	31	33	45
Loss from discontinued operations	1	6	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest expense, net	229	239	238	225	228	235	256	257	257	265	259	259	262	260	257	252	231	219	216	220
Loss (gain) from early extinguishment of debt	21	10	4	5	4	(64)	27	1	31	-	-	23	4	=	(115)	(207)	71	8	-	=
Impairment and (gain) loss on sale of businesses, net	250	80	33	1,760	28	174	112	354	38	33	(1)	68	45	10	(7)	(1)	21	2	1	-
Change in estimate for contractual allowances and provision for bad debts	-	-	-	591	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(Income) expense from government and other legal settlements and related costs	(41)	7	1	1	5	1	2	2	5	4	26	58	2	2	-	(4)	-	-	-	-
Expense from settlement of professional liability claims for which the third-party insurers' obligation to insure the Company for the underlying loss is being litigated	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	50	-	-	-	(19)
Expense from settlement and fair value adjustments and legal expenses related to cases covered by the CVR	7	5	(6)	-	5	4	4	1	1	2	7	1	1	1	=	=	-	-	=	-
Expense related to the sale of a majority interest in home care division	1	-	-	-	-	-	-	-	=	=	-	-	-	-	-	-	-	-	-	-
Expense related to employee termination benefits and other restructuring charges	-	2	2	10	2	13	2	4	-	1	-	1	-	5	9	1	-	-	-	-
Change in valuation allowances recorded for promissory notes	-	_	_	_	-	_	_	_	_	23	(2)	_	_	-	_	_	-	-	_	-
Change in estimate for professional liability claims accrual	-	_	-	-	_	-	_	-	-	70	20	-	-	-	_	-	-	_	_	_
Gain on sale of equity interest in Macon Healthcare, LLC	_	_	_	-	-	_	_	_	_	_	_	_	_	-	_	_	_	_	(26)	(13)
Adjusted EBITDA	\$ 527	\$ 435	\$ 331	\$ 409	\$ 440	\$ 411	\$ 372	\$ 419	\$ 391	\$ 402	\$ 388	\$ 447	\$ 309	\$ 454	\$ 431	\$ 614	\$ 495 \$	453	\$ 482	
Net Revenue	\$ 4,486	\$ 4,144	\$ 3,666	\$ 3,650	\$ 3,689	\$ 3,562	\$ 3,451	\$ 3,453	\$ 3,376	\$ 3,302	\$ 3,246	\$ 3,286	\$ 3,025	\$ 2,519	\$ 3,126	\$ 3,119	\$ 3,013 \$	3,007	\$ 3,115	\$ 3,233